



**kids india**

# TRAVELGUIDE

INDIA

[www.world-of-toys.org/india](http://www.world-of-toys.org/india)



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This brochure is also available on the internet at [www.world-of-toys.org/india/kids-india](http://www.world-of-toys.org/india/kids-india). All information has been researched and compiled to the best of our knowledge and belief, but no responsibility is accepted for errors.

April 2019





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Incredible India



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## Incredible facts about India

- India was one of the richest countries on earth until the colonisation in the early 17th century. India is still a very rich country though and the World Bank ranks India as the country with the tenth highest gross domestic product (GDP).
- Chess was invented in India and during the last few years chess has grown in popularity in India, primary due to the former chess world champion Viswanathan Anand.
- India is one of the largest exporters of computer software products.
- The biggest and the largest employer in the world is Indian railways employing over a million people.
- India has the highest number of post offices in the world.
- It's illegal to take Indian currency (Rupees) out of India.
- There are 17 major languages and 844 dialects in India.
- India invented the number system and the Indian scientist Brahmagupta invented the digit zero.
- India is the 6th largest country in the world by area, the largest democracy and one of the oldest civilizations.

Sources: Auswärtiges Amt 2016  
[www.10-facts-about.com/India/id/4](http://www.10-facts-about.com/India/id/4)



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**Flight and transfer**



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## Flight – discounted travel with Lufthansa

Lufthansa German Airlines offers a comprehensive global route network linking major cities around the world. As an airline partner, Lufthansa offers special prices and conditions to participants, visitors, exhibitors and invited guests as well as employees of the contracting partner and their travel companions.

Further information at

[www.kidsindia.de/fair-facts/travel-stay](http://www.kidsindia.de/fair-facts/travel-stay)

## Airport

### **Chhatrapati Shivaji International Airport**

The Chhatrapati Shivaji International Airport is the second busiest airport in India in terms of overall passenger traffic. It is being modernised since 2006. The airport offers up-to-date facilities and services.

The airport consists of two passenger terminals:

- Terminal 1 at Santacruz for domestic flights
- Terminal 2 at Sahar for international flights

These terminals use the same facilities but are physically separated, requiring a 15–20 minute drive between them. You are required to show your passport / identity card and a print out of your flight ticket at the entrance of the airport. Most airports in India do not allow entry to those with only a mobile boarding pass, a print out is obligatory in most cases.

The airport is situated at a distance of 30 kms from the north of the city and is easily accessible from any part of Mumbai. In January 2014 the new terminal T2 has been inaugurated. Rates to central Mumbai start at around INR 450 with an air-conditioned vehicle and the journey time is upwards of one hour, depending on traffic.

[www.csia.in](http://www.csia.in)

## Acommodation

Book your hotel via our partner travel agency International Travel House:

### **International Travel House**

T - 2, Community Centre

Sheikh Sarai Phase - 1

New Delhi - 110 017, India

[www.kidsindia.de/fair-facts/travel-stay](http://www.kidsindia.de/fair-facts/travel-stay)

### **Contact:**

Mr. Sudip Sinha

Business Head - MICE

Mobile: +91 9711155780

Email : [sudipsinha@ith.co.in](mailto:sudipsinha@ith.co.in) / [conferences@ith.co.in](mailto:conferences@ith.co.in)

## Transfer to & from the airport

You have different possibilities if you want to go to and from the airport:

### **Car rental with driver**

You rent a car with a driver through the recommended travel agency “International Travel House” or another car rental company. The driver will wait with your name on a sign at the airport and bring you to your desired destination. When you reach your final destination it is usual to confirm your drive with your signature. A tip for the driver is voluntary, but not necessary.

### **Pick up service to and from the hotel**

Nearly all hotels offer a pick up service to and from the hotel.

### **Public transport and car rental without driver**

There are not too many options as far as public transport is concerned. For safety reasons we do not recommend to drive on your own or to use the public transport.



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**Visa matters**



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**All foreign nations need a visa to enter India. We urgently recommend to apply for a business visa instead of a tourist visa. Visa are easily available at Indian embassies worldwide.**

## When to apply for a visa?

### **We recommend to apply for a visa already.**

Upon receipt of the visa application through Indian Visa Application Center or directly, the Indian Embassy/ Post requires a minimum of three working days to process the case and issue a visa depending upon the nationality and excluding special cases. Please consider additional time (approximately 10 days) to receive the invitation. If necessary, you can apply for the more expensive express issue of your visa.

## Which documents do you need to apply for an Indian business visa?

### **Visa application**

You are requested to apply for the Indian visa online: [indianvisaonline.gov.in/visa/](http://indianvisaonline.gov.in/visa/)

Once the online application form is submitted by the applicant, further modifications are not allowed. Hence applicants are requested to check and validate the details before submitting the online application form. Applicants are requested to keep the file number (generated automatically after the submission of online form) for further communications. In either case, no hand written application form will be accepted by any of the Indian Embassy/ Post, wherever online visa facility has been implemented.

The duly signed physical copy of the application form completed in all respect and submitted successfully, is to be submitted at the concerned Indian Visa Application Center (IVAC) or directly to Indian Embassy/ Post, on the scheduled date of interview along with the requisite supporting documents.

The applicants are also requested to visit the website of the Indian Embassy concerned for detailed information about Indian visa.

### **Valid passport**

You need an original passport (no copies), which does not expire until at least 6 months after the end of the trip. Your passport should also have at least two empty pages available for the visa entry.

### **Passport photo**

Two recent 2x2 inch (5x5cm) passport type photographs, in color, front view and with a plain/white background. Glasses should not be worn in these photos; photos should not be stapled to the application. If you are doing an online application, please consider the following requirements:

Online India visa application allows the applicant to upload a digital photograph of himself to complete the online visa application. The digital photograph should be uploaded along with the visa application and meet the following requirements:

- Format: JPEG
- Size: minimum 10 KB / maximum 300 KB
- The height and width of the photo must be equal:  
The minimum dimensions are 350 pixels (width) x 350 pixels (height); The maximum dimensions are 1000 pixels (width) x 1000 pixels (height)

### **Letter of invitation from India**

To be able to apply for a business visa, you need an official invitation. We may provide you with an invitation letter from our subsidiary office Spielwarenmesse India Pvt. Ltd.

## Which status does my visa application have?

The status of visa application can be seen on the link for visa enquiry.

## What is the fee for the visa application?

The visa fee depends upon the type of applied for and duration of visa. Visa fee is divided into various types depending upon the case viz; basic fee, special fee, processing fee by out-sourcing agency. During the online registration process, at the end of the process the basic fee shall be displayed. However, this fee shall be indicative only and final fee shall be charged while submitting the application at the respective counters.



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**Visa matters**



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Fee once received are non refundable even if the visa application is withdrawn, the visa is not granted, or if visa issued is of shorter duration of period than applied for or otherwise issued or returned at a time or on terms and conditions that may vary from those sought by the applicant.

For further information on this, please check with local embassy office or Indian Visa Application Center Office or websites for information on applicable fee and payment methods.

The information given here is of general nature. More general information can be found here:  
<http://indianvisaonline.gov.in/visa/>

For details, please contact either an Indian consulate in your native country, your local travel agent or your visa agency.

**If you need an invitation letter, please fill in this form and return it to:**

Spielwarenmesse eG  
Ms. Sushila Pharswan  
Tel: +91 11 6696 1163  
Email: s.pharswan@spielwarenmesse.in

**Please send together with this form a scanned copy of your passport to above mentioned contact.**

Full name as in the passport: \_\_\_\_\_

Nationality: \_\_\_\_\_

Date of birth: \_\_\_\_\_

Passport number: \_\_\_\_\_

Place of issue: \_\_\_\_\_

Date of issue: \_\_\_\_\_

Date of expiry: \_\_\_\_\_

Male / female: \_\_\_\_\_

Company name: \_\_\_\_\_

Designation: \_\_\_\_\_

E-mail address: \_\_\_\_\_



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## General information



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### Climate

India has a three-season year – the hot, the wet and the cool. The months from October to February are some of the best times to visit as the weather is very pleasant with minimal rainfall in most places. The average temperature is about 21-30°C.

### Currency (exchange)

The currency in India is Rupees (INR). You can change money at the airport on arrival in Mumbai. We recommend that you take cash with you in small denominations and frequently exchange small amounts at certified banks and currency exchanges. You must present your passport whenever you change currency or travellers cheques. In Mumbai you can obtain money from an ATM. Many banks offer ATMs that accept MasterCard and Visa, so you should be able to get local currency from one at the airport or near your hotel.

### Electrical power

The power supply in India is 220-240 volts. Sockets have 3 pin connections.

### Emergency services

Fire service	101
Police	100
Ambulance	102
Municipal ambulance	3077324

### First-aid kit

We recommend to take along a first-aid kit for your travel to India which should include the usual content, e.g. plasters, painkillers, anti-diarrheal, etc.

### Food

Food is often the cause of many stomach upsets. It is important to be careful about how it's stored, cooked and served. Avoid buffets and only eat freshly cooked food that's served hot. We recommend not to eat food, which is sold in the streets.

### Internet access

Small, independent cafes and restaurants in Mumbai are providing free WiFi access. In most places you will need to ask for a password to login.

### Mobile phones

You can use your mobile phone from home if your provider has a roaming agreement with an Indian mobile company. If you call with your mobile to an Indian mobile phone number, dial +91 (Indian country code) and then the 8-digit number. There is no need to dial the area code for Mumbai. To avoid roaming charges, you can get an Indian SIM card. The cost of the SIM card is approximately INR 100.

### Tap water

We recommend that you avoid drinking tap water in India. Restaurants will offer treated drinking water, but it's advisable for visitors to always drink bottled water.

### Telephoning in Mumbai

Telephone subscribers have 8-digit numbers. If you call a Mumbai number from abroad, dial +91 (Indian country code) - 22 (area code for Mumbai) - and then the 8-digit number of the person you are calling.

### Time zones

Indian Time is abbreviated as IST (Indian Standard Time). Mumbai time is + 4.30 of CET.

### Vaccination

We recommend to inform yourself about the vaccination recommendations for India (hepatitis A+B, typhoid, etc.).



## Sightseeing in Mumbai

### Chhatrapati Shivaji Terminus

Chhatrapati Shivaji Terminus Marathi, formerly Victoria Terminus, is an UNESCO World Heritage Site and historic railway station which serves as the headquarters of the Central Railways in Mumbai, India. The new railway station was built on the location of the Bori Bunder Station and is the busiest railway station in India, serving as both a terminal for long distance trains and commuter trains of the Mumbai Suburban Railway.

### Chowpatty beach

This is one popular tourist attraction in Mumbai to watch the sunset. Many tourists like to spend hours together in this soft sandy beach, relaxing from the dreadful city rush. This beach located at one end of Marine Drive is considered as a holy place, where many Hindu rituals like thread tying events are performed.

### Dhobi Ghat

Dhobi is a term for the laundry person. The Dhobi Ghat offers an unforgettable view of a timeless tradition unique to India. The washers work in the open to wash the clothes from residents, hotels and hospitals all over the city.

### Elephant Island

In the middle of Mumbai Harbour, 9 km northeast of the Gateway of India, the rock-cut temples on Elephant Island are a spectacle worth crossing the waters for. Home to a labyrinth of cave-temples carved into the basalt rock of the island, the artwork represents some of the most impressive temple carving in all India.

### Gateway of India

Gateway of India is an impressive monument constructed to commemorate the visit of King George V & Queen Mary to the then "Bombay" in December 1911. It is placed perfectly in South Mumbai & aptly called the Gateway of India. Built as a mammoth arch at a mighty height of 26 meters and has a inner width of 15 meters - its presence is symbolic to the city.

Boat facilities are available in the nearby water front and tourists can enjoy the fantastic boat ride from Gateway of India to Elephanta Island.

### Haji Ali Dargah

A majestic whitewashed complex containing the tomb of Saint Pir Haji Ali Shah Bukhari. Haji Ali Dargah is one of the most recognisable landmarks of Mumbai. The Dargah can be accessed only at low tide. At high tide it appears to float above the water.

### Hanging Gardens

The Hanging Gardens, also called as Ferozeshah Mehta Gardens built in 1881, are placed at the top of the Malabar Hills in Mumbai. Green bushy plants carved in shapes of animals are the main feature of this park. The best way to end an evening here is by catching a glimpse of the stunning sun set on the horizon of the Arabian Sea.

### High Court

Bombay High Court is one of the oldest High Courts of India and was inaugurated on 14 August 1862. The architecture of the 171m long and 57m wide building is Gothic Revival and Early English Style.





## Sightseeing in Mumbai

### Hutatma Chowk (Flora Fountain)

Flora Fountain, since 1960 also known as 'Hutatma Chowk', was built in 1864. This area houses India's prestigious fountain and is one of the busiest places in the city of Mumbai, with many banks, shops and offices surrounding it. Illuminated at night, the fountain offers a wonderful view to its visitors.

### Jehangir Art Gallery

Jehangir Art Gallery, built in 1952 by Sir Cowasji Jehangir, is one of the most attractive galleries in Mumbai. This is a great specimen of Indian arts and crafts. There is huge rush of artists in this gallery to show one's works. Many of the artists have to wait a couple of years to exhibit their works in this gallery. The building of the gallery is an enormous beautiful mansion.

### Kanheri Caves

Nestled in the Sanjay Gandhi National Park, the Kanheri Caves area is one of the airiest patches of green in the city. This enchanting haven offers a pleasant break from the buzzing, metropolitan life. The caves date back to 1st century BC and offer a rare glimpse of the former Buddhist occupation and life. The hilly terrain creates several small waterfalls, natural streams and rivers that make it a perfect spot for a picnic.

### Mani Bhawan

Mani Bhawan, also known as Gandhi Museum, is a simple old-style, two storeyed building on Laburnum Road, Mumbai. In this place Gandhi laid the foundation for many independence movements. Amongst others there is a library with the bust of Mahatma Gandhi where people offer their tributes.

### Marine Drive

Marine Drive's well-maintained pathways is used by the public as a place to relax in the evenings, take a walk with or just sit down and soak in the beauty. Marine Drive is termed as Queen's necklace, as it glows like a necklace in the night with the streetlights and can be seen from any elevated place in the city.

### Prince of Wales Museum

The Prince of Wales Museum, now Chhatrapati Shivaji Maharaj Vastu Sangrahalaya (CSMVS), is the main art and history museum in Mumbai. Situated near the Gateway of India, the Museum building has been awarded the '2010 UNESCO Asia – Pacific Heritage Award' for Cultural Heritage Conservation and its collection comprises approximately 50,000 artefacts.

### Taj Mahal Palace Hotel

Mumbai's landmark Taj Mahal Palace Hotel, built in 1903, is unsurpassed architectural marvel that brings together Moorish, Oriental and Florentine styles. Its structure is striking, with many chandeliers, archways, domes and turrets. The hotel also has a noteworthy collection of art work and artifacts that gives it an eclectic feeling.



## Shopping in Mumbai

### Atria Millenium Mall

Looking for luxury products and international designer brands? You'll find them at this mall. The five level Atria Millenium Mall had a star-studded opening in mid 2006, and has remained popular as it's one of the few malls that are centrally located in Mumbai. The Eco Corner store is worth checking out for its unique range of environmentally friendly home and bath accessories, made by villagers.

### Chor Bazaar

Chor Bazaar is Mumbai's famous Thieves' Market. It is an antique connoisseur's delight. This lively market features an eclectic range of ancient and modern artefacts, parts of old ships, crystal chandeliers, mini Bollywood bazaar for posters to English tea sets. Most shops are closed on Fridays.

### Colaba Causeway

Colaba Causeway market is a shopping experience like no other in Mumbai. Geared especially towards tourists, that infamous Indian saying of "sab kuch milega" (you'll get everything) certainly applies at this market. Want your name written on a grain of rice? That's possible too.

### Crawford Market

29 km from BCEC, Crawford Market is officially known as Phule Market. Indian vegetables, fruits and related products.

### Dadar Flower Market

This busy market starts its sale from 4 am right in the middle of the streets and provides flowers to practically the entire city. A great experience for early risers.

### Fabindia

Fabindia sells a wide variety of cotton fabrics including pashmina shawls, clothing for men and women, bed and table linen, gift items as well as fabrics for curtains and upholstery.

### Fashion Street Market

One of the most vibrant, varied & tempting shopping experiences await you at Mumbai's Fashion Street. Every fashion junky dream comes true as soon as you spot this stretch of colorful stalls, selling everything from vivid color beads, the latest apparel trends both Indian as well as Western styles, multi-hued bags and much more at very low prices.

### High Street Phoenix

The highlight of the mall is its swanky Skyzone shopping space, full of premium national and international stores. These are located along side cheaper retail outlets to suit all budgets. You'll also find a courtyard containing food shops, bowling alley, gaming arcade and sports bar.

### Oberoi Mall

Only 1.2 km away from BCEC the Oberoi Mall is the one stop destination for fun, food, fashion and films.

### The HUB

Situated only 550m away from the Bombay Convention & Exhibition Centre the HUB is the nearest mall to BCEC. It offers amongst other facilities a multiplex.

### The Mangaldad Market

27km from BCEC you can find this market which is focused on clothing.

### The World Trade Center

Tallest building in South Asia with Arcade Shopping Centre next to it is located 31km from BCEC.

### Zaveri Bazaar (Jewellery Market)

It is a muddle of narrow lanes, dotted with hundreds of jewellery shops that sell gems and jewels.



## Religious places in Mumbai

### Babulnath Temple

The Babulnath Temple is an ancient temple dedicated to Lord Shiva, in the form of a Babul tree. The temple was built in 1780, following the discovery of buried idols. It sits 1,000 feet above sea level.

### Mahalaxmi Temple

Mahalaxmi Temple is one of the most famous temples of Mumbai. It is located on Bhulabhai Desai Road in Mahalaxmi area and it consists of three Deities: Shri Mahalakshmi, Shree Mahakali and Shree Mahasaraswat. The temple got a real tourist spot, not at least for its beauty, its mythological importance and its proximity to the seashore.

### Mumbadevi Temple

The Mumbadevi Temple is dedicated to the goddess Mumba, whom the city of Mumbai was named after, and that's what makes this otherwise unremarkable temple noteworthy.

### Siddhivinayak Temple

The Shree Siddhivinayak Ganapati Mandir is a Hindu temple dedicated to Lord Shri Ganesh. It is located in Prabhadevi, Mumbai, Maharashtra. It was originally built by Laxman Vithu and Deubai Patil on November 19, 1801.

## Restaurants in Mumbai

### Bageecha (Indian)

Holiday Inn, Balraj Sahani Road, Juhu, Mumbai 400049  
Tel: +91 (0) 22 2620 4444

### The Indian Harvest (Indian)

Hotel Leela Kempinski, Sahar, Mumbai 50  
Tel: +91 (0) 22 28363636 Extn. 602/603

### Indigo Delicatessen (Continental)

Inorbit Mall, Malad West, Mumbai  
Tel: +91 (0) 22 28716666  
[www.indigodeli.com](http://www.indigodeli.com)

### Zaffran (Indian & Mughlai)

Infiniti Mall 2, Link Road, Malad West, Mumbai  
Tel: +91 (0) 22 64502828, (0) 22 64502929  
[www.zaffranrestaurant.com](http://www.zaffranrestaurant.com)

### Olive Bar & Kitchen (Continental)

Union Park, Khar West, 14, 13th Rd  
Mumbai 400052  
Tel: +91 (0) 22 4340 8229  
[www.olivebarandkitchen.com](http://www.olivebarandkitchen.com)

### Aurus Juhu (Continental)

Nichani Kutir, 12th Juhu Tara Road, Juhu,  
Mumbai 400054  
Tel: +91 (0) 22 6710 6666  
[www.facebook.com/aurus.juhu](http://www.facebook.com/aurus.juhu)



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Sightseeing/points of interest



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## Bars in Mumbai

### Aer lounge

Four Seasons Hotel  
114, Dr. E. Moses Road, Worli, Mumbai 400018  
Tel: +91 (0) 22 2481 8000  
[www.fourseasons.com/mumbai/dining/lounges/aer/](http://www.fourseasons.com/mumbai/dining/lounges/aer/)

### Dome – InterContinental

Hotel InterContinental, 135, Churchgate, Mumbai  
Tel: +91 (0) 22 39879999  
[www.ihg.com/intercontinental/hotels/gb/en/mumbai/bomhb/hoteldetail/about-the-hotel/dining](http://www.ihg.com/intercontinental/hotels/gb/en/mumbai/bomhb/hoteldetail/about-the-hotel/dining)

### Wink (Martini Bar)

Vivanta by Taj - President  
90 Cuffe Parade Mumbai - 400 005  
Tel: +91 (0) 22 6665 0808  
[www.vivantabytaj.com/president-mumbai/dining/wink-bar.html](http://www.vivantabytaj.com/president-mumbai/dining/wink-bar.html)

## Hospitals in Mumbai

### Dr. Bhatt's Hospital

Hirnen Shoppig Centre, M.G road, Goregaon W,,  
Mahatma Gandhi Rd, Shri Nagar, Goregaon West,  
Mumbai 400062, Tel: +91 (0) 22 2872 1210

### Holy Spirit Hospital

Mahakali Caves Rd, Sher E Punjab Colony, Andheri  
East, Mumbai 400093, Tel: +91 (0) 22 2824 8500

## Hotels in Mumbai

### Westin Mumbai Garden City 5\*

International Business Park, Oberoi Garden City,  
Goregaon East Mumbai  
[www.westinmumbaigardencity.com](http://www.westinmumbaigardencity.com)

### The Leela Mumbai 5\*

The Leela Mumbai, Sahar Airport Road, Mumbai  
[www.theleela.com/locations/mumbai](http://www.theleela.com/locations/mumbai)

### Waterstones Hotel

Mumbai International Airport, Sahar, Mumbai  
[www.waterstoneshotel.com](http://www.waterstoneshotel.com)

*Please use the convenient online booking form of  
our partner travel agency International Travel House:  
[www.kidsindia.de/fair-facts/travel-stay](http://www.kidsindia.de/fair-facts/travel-stay)*

## Pharmacies in Mumbai

### Cama Medical & General Stores

Bajrang Nagar, Walbhat Road, St Yadav Marg,  
Cama Industrial Estate, Goregaon East,  
Mumbai 400063, Tel: +91 (0) 22 2685 2099

### Lucky Medical & General Stores

Gala No-72, Bajrang Nagar, Cama Estate, Wallbhath  
Road, Valbhat Service Rd, Cama Industrial Estate,  
Goregaon East, Mumbai 400063,  
Tel: +91 (0) 98 21 254373 (Mobile)

### Surya Medical Store

Opp. Exhibition Centre, Goregaon East,  
Mumbai 400065

## Greeting

**Using the Namaste is a sign of understanding the Indian etiquette**

When doing business in India, meeting etiquette requires a handshake. However, some Indians themselves use the Namaste. This is where the palms are brought together at chest level with a slight bow of the head.

## Titles

**Use the appropriate title**

Titles are very important. Always use professional titles. When addressing an Indian whom you know personally, always use the appropriate title, whether Professor, Doctor, Mr., Mrs. or if you do not know their names then Sir or Madam will suffice. It is common for Indians to address people whose names they do not know as Sir or Madam. Doing so is considered respectful.

## Presents

**Be aware of the customs**

Presents are not opened in the presence of the giver. If you receive a wrapped gift, set it aside until the giver leaves. Don't wrap gifts in black or white, which are considered unlucky colours. Instead, use green, red and yellow, since they are considered lucky colours. When selecting flowers, be aware that frangipanis or white flowers are associated with funerals.

## Communication

**Never say no**

Indians are very curious and like to exchange views even with total strangers. Be prepared for Indians talking about matters which would be considered an invasion of privacy in the west.

The word "no" has harsh implications in India. Evasive refusals are more common, and are considered more polite. Never directly refuse an invitation, a vague "I'll try" is an acceptable refusal. Listen carefully to Indians' responses to your questions. If terms such as "We'll see", "I will try" or "Possibly" are employed, then chances are that they are saying "no".

## Business cards

**Receive and give with the right hand**

When doing business in India, business cards should be exchanged at the first meeting. Be sure to receive and give with your right hand. Make sure the card is put away respectfully and not simply pushed into a trouser pocket.

## Business meetings

**Plan enough time**

When entering a meeting room you must always approach and greet the most senior figure first. Meetings should always commence with some conversation. This is part of the "getting to know you" process. Favourable topics of conversation are the latest business news, the fortunes of the Bombay Stock Exchange or cricket. Avoid talking about personal matters and, if new to India, do not comment on matters such as poverty or beggars.

In India everything takes time. Indian business people like to be on time but in real life things don't work like clockwork. Keep a lot of margin in your schedule for the unexpected events. A western person likes to concentrate on one thing at a time while the Indian counterpart is poly chronic and attends to many things at the same time. Be prepared for lots of interruptions all the time.

### Business meals

#### **Business lunches are preferred**

Business lunches are common in India and are preferred to dinners. It is perfectly appropriate to discuss business at lunch. Hindus do not eat beef and Muslims do not eat pork.

When refreshments/snacks or beverages are served, it is customary, though not compulsory, to refuse the first offer, but to accept the second or third. Accept what is offered to you even if you don't want to eat or drink everything. Leave some on the plate. If you eat all, it is a sign you want more. When you eat, do so without using your left hand. As in Muslim countries the left hand is symbolically unclean.

### Business negotiations

#### **Keep buffers**

Meetings and negotiations are spaced over time and there are many digressions. Give background information such as who is involved, who else has implemented such a proposal or who higher up has endorsed – Indians understand matters in their overall context and such information is vital for them. Don't get nervous over frequent interruptions, digressions or bargaining in negotiations. Keep buffers, which you can cut in your offers as Indians interpret fixed offers as inflexible thus unsuitable for their needs. Don't expect quick commitment as all decisions take time and may involve people not present in the meetings.

### Dress etiquette

#### **Wear conservative dresses**

Men are generally expected to wear a suit and tie for business, although the jacket may be removed in the summer. Women should wear conservative dresses or pantsuits. When dressing casual, short-sleeved shirts and long pants are preferred for men; shorts are acceptable only when exercising. Women in India dress more conservatively than their western counterparts.

Sources:

<http://www.kwintessential.co.uk/resources/global-etiquette/india-country-profile.html>

<http://www.cyborlink.com>



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Dictionary



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What is your name?	Apka naam kya hai?
My name is ...	Mera naam ... hai
How are you?	Kaisey ho?
Thank you!	Shukriya / Dhanyavaad!
See you again!	Phir milengey!
Fair	Mela
Please	Kripaya
Information	Jaankaaree
Market	Bazaar
Shop	Dukaan
Cheap	Sasta
Expensive	Mehenga
How much is this?	Iska kitna hai?
It's alright	Theek hai
Turn left	Baaye mudiye
Turn right	Dahiney mudiye
Straight ahead	Seedha aagey
Take me back to the hotel	Humko wapas hotel le chalo
What is this?	Yeh kya hai?
How far is it?	Kitni doori par hai?
What time is it?	Kya samay hua hai?
How can I reach you?	Main aap tak kaise pahunch sakata hoon? (female: sakati hoon)
Stay in contact	Sampark mein rehana

