



# **Application as exhibitor**

# 1. Exhibiting company

Company	
Contact person	Mr. / Ms.
contact person	
Street address	
Postal code / city	
Country	
Phone	
E-mail	
Managing directo	r
Company website	·
GST Number	

## 2. Invoice address (only if different)

See item 7 of the Special Conditions for Participation

Company	
Contact person	Mr. / Ms.
Street address	
Postal code / city	
rostarcouc / city	
Country	
Phone	
E-mail	
GST Number	

# 5. Import Export Code

Does your company have an Import Export Code (IEC)?

Yes, our IEC code is \_\_\_\_\_\_

 $\Box$  No, this is not applicable to us



\*INR 92000

6m<sup>2</sup> of stand space

## The Startup Pavilion complete package:

## Stand would include:

- 1 Bar Counter
- 2 Bar Stools
- 1 Power Point (3 Kw for show days; 1 Kw per day for show days)
- 3 spotlights
- 1 waste paper dustbin
- 3 presentation shelves
- Fascia with company name
- Carpet on booked space

## Benefits:

- Access to a common meeting lounge for customer meetings.
- Special mention in the online Exhibitor catalogue.
- Company presentation slot (10 min) at the conference area.



\*including registration fee and taxes

## Startup India Registration:

If your company is 5 years old and registered with Startup India, Govt. of India, please submit the copy of registration certificate.

Startup India Registration number: .....

## **Payment terms:**

- 50% payment to be remitted at the time of admission and balance 50% to be cleared before the deadline date of 15th July, 2024.
- Payment vide D.D. / NEFT / RTGS in favor of "Spielwarenmesse India Pvt. Ltd. " payable at Mumbai.

## 7. Type of business:

Manufacturer / industry	Wholesale trade	□ Craft trade	Publisher	Testing and inspecting institutes
Other, please specify				
8. Brands represente	d:			
1		6		
2		7		
3				
4		9		

We hereby confirm that we have received, taken notice and accept the General Conditions for Participation in Fairs and Exhibitions – International (GCP) and the Special Conditions for Participation in Fairs and Exhibitions – International (SCP) as binding.

10.

We hereby agree that our transferred data can be stored, processed and used by Spielwarenmesse India Pvt. Ltd. and their partner companies for purposes of performing the event and information. We have the right to withdraw this permission at any time without incurring costs other than the basic cost of transmitting this message.



Signature / company stamp



## Product groups and their subcategories at Kids India 2024

(Please tick as appropriate)

## 1. Soft Toys

- □ 1.1. Collector's articles
- □ 1.2. Plush, fur and fabric toys
- 1.3. Teddy bears
- □ 1.4. Other soft toys:

## 2. Dolls and Role-Plays

- 2.1. Baby dolls
- 2.1. Daby doils
  2.2. Designer and collectors' dolls
  2.3. Dolls clothing and accessories
- □ 2.4. Dolls parlours and houses
- 2.5. Dolls prams
- 2.6. Fashion dolls
- $\hfill\square$  2.7. Hairdressing, vanity, domestic appliances and doctors' sets etc.
- 2.8. Play dolls
- 2.9. Puppets 2.10. Toy shops
- 2.11. Other dolls and role-plays:

#### 3. Educational Toys and Games, Learning and Experimenting

- □ 3.1. Educational and teaching toys
- □ 3.2. Experimental kits
- □ 3.3. Globes
- $\hfill\square$  3.4. Knowledge and educational games
- 3.5. Musical toys / instruments □ 3.6. Other educational toys and games, learning and
  - experimenting articles:

## 4. Games, Puzzles, Cards, Children's Books and Music

- □ 4.1. Chess
- 4.2. Children's books
- 4.3. Comics
- $\hfill\square$  4.4. Music and cd's □ 4.5. Painting books
- 4.6. Puzzles
- □ 4.7. Quiz and card games
- 4.8. Talking books
- $\square$  4.9. Other games, puzzles, cards, children's books and music:

### 5. Electronic Toys and Games, Multimedia

- □ 5.1. Consoles and accessories
- 5.2. Edutainment
- □ 5.3. E-toys
- 5.4. Handhelds
- □ 5.5. Infotainment software (guides, geography, music, films, tv etc.)
- □ 5.6. Video and e-games □ 5.7. Other electronic games, multimedia products:

## 6. Technical and Action Toys

- □ 6.1. Battery powered toys / vehicles
- 6.2. Building and construction toys
- 6.3. Metal and plastic toys
- $\hfill\square$  6.4. Play and action figures □ 6.5. Slot car racing and accessories
- □ 6.6. Soap bubble toys
- □ 6.7. Theme worlds (castle, circus, farmyards etc.)
- 6.8. Other technical and action toys:

#### 7. Sports, Leisure, Outdoor

- □ 7.1. Balls and ball sports articles
- □ 7.2. Bikes and children's vehicles
- $\hfill \ensuremath{\square}$  7.3. Billiards, pool table, table soccer
- □ 7.4. Boxing equipment
- □ 7.5. Camping articles
- □ 7.6. Carrom
- □ 7.7. Cricket articles and accessories  $\Box$  7.8. Darts and accessories
- 7.9. Fishing articles
- 7.10. Gymnastic articles
  7.11. Inflatables
- □ 7.12. Inline skates and accessories
- □ 7.13. Juggling articles
- □ 7.14. Kites
- □ 7.15. Nets and hammocks
- 7.16. Rackets, hockey sticks
- $\hfill\square$  7.17. Swimming and bathing articles □ 7.18. Table tennis and accessories
- 7.19. Throwing games, frisbee, boomerangs
- 7.20. Ride On Toys
- □ 7.21. Other sports, leisure, outdoor articles:
- 8. Playground Equipment
- □ 8.1. Play tents and houses
- 8.2. Playground toys 8.3. Sand toys
- 8.4. Swings
- 8.5. Trampoline
- □ 8.6. Other playground equipment articles:

## 9. School Articles, Stationery

- 9.1. Calenders, notepads, posters
- 9.2. Compasses, drawing utensils, sharpeners
- 9.3. Folders, file binders, organization aids
- 9.4. Labels, foils, stickers 9.5. Paper, cardboard
- □ 9.6. Schoolbags and backpacks
- 9.7. Water bottles, lunch boxes
- 9.8. Writing utensils
- 9.9. Other school articles, stationery:

#### 10. Creative Design

- □ 10.1. Beads and mineral stones
- 10.2. Candle making 10.3. Craftwork materials and tools
- □ 10.4. Do it yourself kits
- 10.5. Gift ribbons, wrapping paper, bags
- □ 10.6. Jewellery and accessories
- □ 10.7. Needlework, textile design
- 10.8. Painting and artists' articles
- □ 10.9. Other creative design articles:

#### 11. Handicrafts, Gifts and Souvenir Articles

□ 11.9. Other handicrafts, gifts and souvenir articles:

□ 12.4. Pedagogical and therapeutic wooden toys

13. Party and Festive Articles, Costumes

□ 13.3. Costumes and accessories

14. Baby and Infant Articles

□ 14.1. Baby clothes

14.5. Front carriers □ 14.6. Strollers and accessories □ 14.7. Other baby and infant articles:

□ 15.1. Die-cast-models

🗆 15.4. Model kits

□ 16.2. Model railways

17. License Products

□ Name of the license:

19. Others

□ 14.3. Bed and furniture

□ 14.4. Car seats and travel cots

15. Model Construction, Hobbies

□ 15.3. Model construction tools and materials

□ 15.6. Other model construction, hobby articles:

□ 15.2. Model aircraft and ships

□ 15.5. Rc models and accessories

16. Model Railways and Accessories 16.1. Children's railways

□ 16.3. Model railways accessories

□ 16.4. Other model railways and accessories:

18. Testing & Inspecting Institutes and Certification Services

Spielwarenmesse India

□ 14.2. Baby toys

□ 13.4. Festive and decorative articles 13.5. Joke and magic articles 13.6. Party lighting

□ 13.7. Other party and festive articles, costumes:

- □ 11.1. Art and craft accessories
- □ 11.2. Artistic handicraft toys
- □ 11.3. Carvings

12. Wooden Toys □ 12.1. Children's room articles

12.5. Rocking horses □ 12.6. Toy shops and accessories

13.1. Ballons □ 13.2. Candles

□ 12.7. Other wooden toys

□ 11.4. China and pottery articles □ 11.5. Gifts and souvenir articles □ 11.6. Glass and crystal articles

□ 11.7. Traditional indian handicrafts

□ 11.8. Traditional jewellery

□ 12.2. Games and accessories 12.3. Nursery and school articles

## **Special Conditions for Participation in Fairs and Exhibitions**

(hereinafter referred to as "SCP")

As per January 2024

### 1. Contract Partner

Spielwarenmesse India Pvt. Ltd. 3rd Floor, 39, Kushal House, Nehru Place, New Delhi - 110019 Tel: +91 11 47168830 Fax: +91 11 26118664 URL: www.kidsindia.co.in (hereinafter referred to as "SIPL")

SIPL acts either as the organizer or the co-organizer of the trade shows or exhibitions (hereinafter referred to as "EVENT") that are held within the Republic of India. Companies intending to participate in the EVENT are hereinafter referred to as "EXHIBITOR".

## 2. Contractual terms

The terms for participation in any EVENT consist of the General Conditions for Participation in Fairs and Exhibitions (hereinafter referred to as "GCP"), the SCP, the Exhibitor Manual provided by SIPL, and all technical conditions notified to the EXHIBITOR before the EVENT begins. However, if SIPL provides additional exhibition services through service partners, then the terms of business of the respective partner shall prevail over these SCP- in case of discrepancies.

## 3. Venue, duration, opening hours

The exact address of the venue, EVENT dates and opening hours as well as move-in, assembly and dismantling period will be communicated to the EXHIBITOR in the Exhibitor Manual.

## 4. EXHIBITORS and approved exhibition goods

Eligible EXHIBITORS are: manufacturers, importers, wholesalers, representatives and publishers, domestic and foreign, offering only those products and services that can be assigned to the product groups provided. All exhibition goods must be described in detail in the application. Products (copies, counterfeits, etc.) that violate the regulations for the protection of industrial property rights and/or the extant intellectual property laws in India cannot be showcased at the EVENT.

#### 5. Fees

The participation fees for the rental of Exhibition Space (stand rental fees) as stipulated in the application form are binding. Nonetheless, SIPL shall reserve the right to charge premium for prime locations, seek special surcharges for stands with open sides, etc in the nature of registration fees or in terms of charges per registered co-exhibiting company. In such cases, SIPL shall endeavour to specify such charges in the application form. SIPL also reserves the right to apply a minimum of net space to be ordered by each exhibiting company. Participation Fees and other charges may be invoiced in INR or Foreign Exhibitor rates as may be applicable All net charges are subject to governmental, regional, or local taxes or duties as in effect in the country of exhibition venue.

## 6. Complete rental stand

For the trade shows SIPL can offer complete rental stands as specified in the application form. SIPL shall be responsible for assembling and dismantling these rental stands. However, the complete rental stand, its fittings and included furniture may not be pasted over, nailed, painted or damaged in any way by the Exhibitor, his agents and/or Contractors. The EXHIBITOR shall be liable for all damage done during the rental period and in the event of any damage, shall be accountable for the arising incidental costs. For avoidance of doubt, it is hereby clarified that any pictorial representation contained in the application form, or the Exhibitor Manual are merely illustrative and SIPL shall make no warranty for the same.

## 7. Payment conditions

Invoices shall be payable in full according to dates for payment as mentioned in the invoice. All payments are to be made in the currency shown in the invoice, without any unilateral charges or deductions, quoting invoice number. If the EXHIBITOR enters an address, distinct from the usual place of business, for invoice purposes in the application form, then it shall authorise the stated person/company to receive the invoice and other payment requests, on its behalf. However, it shall not constitute an exemption from the obligation to pay. The EXHIBITOR is not entitled to convert at its own initiative the invoiced amount into any other currency for the purposes of bank transfer. If for any reason, a conversion into another currency becomes necessary, the EXHIBITOR shall contact SIPL who will then advise the applicable exchange rate. An entitlement to occupy the allocated stand space shall come into existence only after payment of invoices has been made in full and proof of payment has been furnished to SIPL.

8. EXHIBITORS are obliged to arrange for distinct and adequate insurance coverage and arrangements for their exhibits as well as their stand and also third-party liability. As an organizer, we do take adequate and distinct insurance coverage for the exhibition, but it is mandatory for an exhibitor / exhibiting company to take insurance coverage on above-mentioned parameters. As a general guideline, all bare space booth designs require the approval of SIPL. The maximum stand height has to be observed accordingly to the specification of the venue. Any further details given in the Exhibitor Manual in this regard shall be binding.

#### 9. Exhibitor Manual

SIPL shall provide to the EXHIBITOR an Exhibitor Manual with all technical, organisational and venue information, as well as the order forms for both obligatory and optional services. The Manual and the service forms may be provided in hard copy, electronic version or downloadable from the internet. It is to be noted that the rules, regulations and deadlines mentioned in the Exhibitor Manual shall be binding for all EXHIBITORS.

#### 10. Stand design

The EXHIBITOR shall be responsible for the stand equipment and its allied decoration. The EXHIBITOR shall agree to erect, a minimum of 2.50 metres high stand with partition walls on all closed sides of the stand space and also to lay floor carpeting. The hall walls or backsides of neighbouring stands cannot be used as partition walls. If the rental exhibition stand is not used, a fascia, at least 0.30 m high, must be fitted on all open sides of the exhibition stand. The fascia is not required, if the necessary stand appearance is provided in some other similar way. SIPL reserves the right to give further instructions concerning the design of stands. Only water-soluble adhesive may be used on the fiber board stand partition walls and these may not be painted unless they have first been covered with wallpaper. After the EVENT, wallpaper or other finishing material must be removed by the EXHIBITORS, otherwise EXHIBITORS will be charged with the incidental costs. All other stand partition walls, floors, hall walls, pillars, installations, fire-fighting equipment and other permanent hall fixtures must not be pasted over, nailed, painted or damaged in any way. The EXHIBITOR shall be liable for damage done and will be charged with the costs. Please note that pillars, installations and fire-fighting equipment within the stand are part of the allotted stand space and must be accessible at all times. Floor coverings in the stands are only to be fixed with double-sided adhesive tape (tapes shall be equivalent to tesafix no. 4964). Non-compliance with the above enumerated conditions may result in claims for damages by SIPL or the affected neighbouring EXHIBITORS.

#### 11. Co-exhibitors

Co-exhibitors are companies who appear on the EXHIBITOR's stand and present their own products with their own personnel. All products of co-exhibitors must also fulfil the eligibility criteria contained in Clause 4 and be in line with the exhibition concept. Co-exhibitors are only eligible if they fulfil the conditions for participation in the event and the information requested on the application form for co-exhibitors has been entered in full. Co-exhibitors are subject to the same conditions as the EXHIBITOR. Co-exhibitors will be fully listed in the official show directory only when full payment of co-exhibitors fees/ catalogue registration fees has been paid in full. If a co-exhibitor fee / catalogue registration fee applies for the EVENT, SIPL will invoice these directly to the Exhibitor. SIPL reserves the right to limit the number of co-exhibitors per booked stand.

## 12. Represented companies

A company displaying products on a stand which was booked by another company and the same is not present with its personnel is called a represented company. The direct EXHIBITOR is obliged to notify SIPL of all company names and countries of represented companies on the stand. All products of represented companies must fulfil the admission criteria of the trade fair and be in line with the exhibition concept. Company details of represented company are not to be fully listed in the show directory. However, SIPL reserves the right to limit the number of represented companies per booked stand.

#### 13. Country entry regulations

All EXHIBITORS and their staff are solely responsible to make themselves familiar with the latest entry and visa regulations prevailing in India. The refusal of entry or refusal of visa shall not constitute a reason for an extraordinary notice of cancellation. Cancellation shall be governed by clauses 7 and 9 of the GCP-.

## 14. Exhibitor claims, written form, place of fulfilment, jurisdiction

All EXHIBITORS claims against SIPL must be made in writing and in accordance with the laws applicable in the Republic of India. The statutory period of limitation begins on the last day of the EVENT. Agreements that deviate from these or supplementary terms must be in writing. Place of fulfilment and jurisdiction is New Delhi, India. However, SIPL reserves the right to bring its claims before the court of the place at which the EXHIBITOR has his place of business.



# **General Conditions for Participation in Fairs and Exhibitions**

(hereinafter referred to as "GCP")

In case of disagreement, the Special Conditions for Participation in Fairs and Exhibitions shall have priority over the GCP As per January 2024

### 1. Application

In order to take part at a fair or exhibition (hereinafter referred to as "EVENT"), an application (hereinafter referred to as "EXHIBITOR") must fill out the official printed application form, provided by Spielwarenmesse India Pvt. Ltd. (hereinafter referred to as "SIPL"), complete it accurately, sign it in legally effective manner and return it to SIPL. The EXHIBITOR thereby accepts these GCP and the Special Conditions for Participation (hereinafter referred to as "SCP") as binding. In addition, the specific on-site regulations related to the trade show and venue- stipulated in the Exhibitor Manual -shall also become integral part of the contract. The EXHIBITOR is also responsible and liable for adherence to the said conditions by persons employed by him, contractors and/or sub-contractors at the EVENT. The application constitutes just an offer to SIPL and cannot be endorsed with conditions and restrictions, particularly with respect to desired stand positions.

## 2. Admission/ Stand space confirmation

The contract shall come into force only after a written confirmation by SIPL. The admission of EXHIBITORS and listed exhibits is in any case at the sole discretion of SIPL, especially, but not limited to, in accordance with the GCP and SCP and with the theme, aim and purpose of the EVENT. SIPL may also exclude such EXHIBITORS from admission events. Reservations or conditions stipulated in the application shall be invalid and void without a specific written confirmation from SIPL. In the event of divergence between the content of the confirmation and the content of the application form, the contract shall be governed in accordance with the content of the confirmation, if the EXHIBITOR does not object in writing within two (2) weeks of receipt. EXHIBITORS do not have a legal claim to admission, except those legal provisions provides for such a claim.

For materially justifiable reasons, especially, but not limited to, in the event of non-availability of sufficient stand space, SIPL may exclude individual EXHIBITORS from participation and/or restrict the EVENT to specific groups of EXHIBITORS if deemed necessary for attaining the aim and purpose of the EVENT. SIPL may restrict the listed exhibits and effect alterations to the stand space requested by the EXHIBITOR. Admission shall entitle the presentation of only the exhibits listed the EXHIBITORS that are specified in the application and to the space stated therein. Items other than those listed and admitted cannot be exhibited.

## 3. Allotment of space

Allotment of space will be made by SIPL in accordance with the theme and arrangement of the EVENT and shall be subject to the space being available. Siting requests made in the application form will be considered but cannot be necessarily acceded to. The order of receipt of applications will not be the sole deciding factor for allotment of space. SIPL is entitled, if necessary, to alter the size, shape and position of the allotted space. SIPL will EXHIBITORS about the necessity for such alteration immediately and, if possible, offer a comparable space elsewhere in the exhibition. In case, such alteration entails a modification in the stand rental, reimbursement of the additional cost shall be correspondingly. EXHIBITORS may withdraw their application within two weeks of receipt of notification of such alteration; however, neither party may claim any compensation or damages in this regard. Any alterations by SIPL can be made to the location stands before the beginning of the EVENT. The EXHIBITORS may not exchange the allotted space amongst themselves or transfer it to a third party, even if only in part, without the prior written consent of SIPL.

#### 4. Joint exhibitors

Stand spaces are assigned as complete spaces and only to one contractual partner, identified as the EXHIBITOR. Exceptions, however, are subject to the sole discretion of SIPL. In the event two or more EXHIBITORS wish to share a stand space, they must name a representative in their application form who is authorized to act on their behalf and can negotiate with SIPL.

## 5. Co-exhibitors

The use of the stand space by another company with its own products and personnel (hereinafter referred to as "CO-EXHIBITOR") requires a separate application and confirmation by SIPL. Admission of one or more CO-EXHIBITORS is subject to a special fee. Responsibility for ensuring, that CO-EXHIBITORS fulfil the same terms and conditions as the principal EXHIBITOR shall rest with the principal EXHIBITOR and the CO-EXHIBITOR.

#### 6. Stand rental fee, lien

Stand rental fees/participation fees and terms of payment are set out in the SCP and the application form. Payment of the stand rental must be made in full and in accordance with the dates laid down in the invoice raised by SIPL before the allotted space can be occupied. Complaints about the invoice can only be considered if they are submitted within 14 days of invoicing. SIPL is entitled to exercise its right of lien and sell any distrained property on the open market after written notice of intention. No liability will be accepted for damage to seized items unless deliberate or caused by gross negligence.

## 7. Withdrawal of application, cancellation of part of stand space

In case the EXHIBITOR withdraws his application, cancels whole or part of the stand space or does not participate in the EVENT, SIPL is entitled to use the allotted space or the cancelled part of the space for other purposes as it deems fit, including without limitation allotting the same to third parties. The EXHIBITOR shall remain obliged to pay the following cancellation as set out below as a flat-rate compensation for expenses incurred by SIPL on cancellation or partial cancellation after admission has been confirmed:

• Once the contract has been concluded and the contract is cancelled up until 180 days prior to the start of the exhibition, the exhibitor shall be liable to pay 50% of the amount.

• If the contract is cancelled during the period of 180 and 120 calendar days prior to the start of the exhibition, 75% of the amount is payable by the exhibitor.

• If the contract is cancelled within 120 days prior to the stat of the exhibition, the amount is payable in full by the exhibitor.

This shall not apply if the EXHIBITOR withdraws his application or cancel part of the stand space because of operation of law. In case the EXHIBITOR does not participate in the event because of absence and the rented stand space cannot relet to third parties, the EXHIBITOR is obliged to pay the full amount of the stand rental fee as set out in clause 6. SIPL reserves the right in any case to claim further damages. The withdrawal from the contract and/or the cancellation of whole or part of the stand space by the EXHIBITOR becomes effective with SIPLs receipt of the written notice.

#### 8. Cancellation of admission

SIPL may cancel confirmation of admission and relet the space elsewhere in the following cases:

• The stand is physically not occupied by the EXHIBITOR in good time, i.e., at least 24 hours before the official opening of the EVENT.

• The EXHIBITOR fails to pay the stand rental fee at the agreed time in accordance with clause 6 and a period of grace granted by SIPL has lapsed without result.

• An application to commence insolvency and/or winding up proceedings against the EXHIBITOR's assets is lodged or rejected for lack of assets, or insolvency proceedings have already been commenced.

• The conditions for stand space confirmation are no longer fulfilled by the registered EXHIBITOR or SIPL receives knowledge of reasons which would have justified exclusion if they had been disclosed earlier.

• The EXHIBITOR breaches SIPL's site regulations.

 The admission is based on false, misleading, untrue, incorrect or incomplete statements by the EXHIBITOR.

If SIPL cancels the confirmation of admission the applicant has to pay the full amount of the rental fee as invoiced by SIPL in accordance with clause 6. SIPL reserves the right to assert further claims for damages. The applicant has no entitlement to claim damages. The applicant retains the right to prove that the requested compensation for costs incurred is too high or that SIPL has sustained no loss.

## 9. Cancellation of rental exhibition stands and other services

Once admission has been confirmed, the EXHIBITOR shall be obliged to pay charges, even if he withdraws from the contract, regarding rental exhibition stand and/or other services sought by the EXHIBITOR and/or does not exhibit. SIPL also reserves the right to assert claims for any further damages. If the EXHIBITOR cancels the order for rental exhibition stands and/or other services, the following cancellation fee is payable based on the value of the order.

• Once the contract has been concluded and the contract is cancelled up until 180 days prior to the start of the exhibition, the exhibitor shall be liable to pay 50% of the amount

• If the contract is cancelled during the period of 180 and 120 calendar days prior to the start of the exhibition, 75% of the amount is payable by the exhibitor.

• If the contract is cancelled within 120 days prior to the stat of the exhibition, the amount is payable in full by the exhibitor.

The withdrawal from the contract by the EXHIBITOR becomes effective with SIPL's receipt of the written notice.

## 10. Exclusion of exhibits

Items not included in the admission document cannot be exhibited. SIPL has the right to demand to remove exhibits that are not approved in the admission document and also such exhibits, that or prove to be dangerous, a cause of annoyance or otherwise unsuitable, or which can be proved to be a violation of industrial property rights or extant intellectual property laws as prevailing in the Republic of India. In case the EXHIBITOR does not comply with such demand, the said items may be removed by SIPL at the expense of the EXHIBITOR. In case a violation of industrial property rights or intellectual property laws by an EXHIBITOR is proved (e.g., based on a valid court ruling against the EXHIBITOR), SIPL may exclude the EXHIBITOR from participating in subsequent EVENTS.

#### 11. Stand assembly, equipment and design

Stands must conform to the overall layout of the EVENT. SIPL reserves the right to forbid the erection of stands which are unsuitable or inadequate or cause them to be altered at the EXHIBITOR's expense. Stands must be properly equipped and manned by qualified personnel at the specified times for the entire duration of the EVENT. Stand fitting must be completed at the latest by the end of the period allowed for stand assembly and stands cleared of any packing materials. Removal of exhibits or dismantling of stands before the end of the EVENT is not permitted. Names and addresses of EXHIBITORS must



be clearly displayed on the stands. The prior approval of SIPL is needed if stand constructions exceed the specified height limits for stands. Prior consent is also needed for particularly heavy exhibits. Fixing to the hall floor is not permitted. After the official closing of the EVENT, basic items, insofar as these have been provided by SIPL, must be returned undamaged and in their original condition. Damage caused through negligence or not immediately notified at the time of occurrence must be indemnified by the EXHIBITOR. Exhibits which still remain on the stands after the end of the period allowed for Dismantling may be removed and stored at the EXHIBITOR's own expense.

## 12. Force majeure, cancellation of event

In case SIPL is prevented from holding the EVENT for reasons of force majeure or other circumstances beyond its control, an immediate notification shall be made to the applicants by SIPL. Though the SIPL is not liable for damage and disadvantages which the exhibitor suffers as a result of the fair being cancelled, but SIPL may charge the EXHIBITOR for any work carried out to his order to the extent of the costs incurred, insofar as the result of such work may still be of interest to the EXHIBITOR.

Should SIPL be in a position to carry out the EVENT at a later date, it is likewise required to notify the EXHIBITORS to this effect without delay. EXHIBITORS are entitled to cancel their participation in the EVENT at the new time within two weeks of receiving such notification, in which case they are entitled to refund or cancellation of the stand rental already paid. In case SIPL is compelled to curtail or cancel an EVENT for reasons of force majeure or other circumstances beyond its control after it has commenced, the EXHIBITOR shall have no claim to any refund or cancellation of the stand rental.

## 13. Assembly and dismantling passes, exhibitor passes

Passes for EXHIBITORS and its workmen employed during the period of stand construction and dismantling will be issued to the EXHIBITOR, if applicable. The validity of these passes is limited solely to the assembly and dismantling periods and shall not cover right of entry during the EVENT. A limited number of free EXHIBITOR passes will be issued to EXHIBITORS and their employees for the period of the EVENT. These passes will be made out in the name of the persons concerned and must be signed. They are not transferable and only valid in conjunction with an identity card. Misuse of the passes will lead to their being withdrawn. The number of passes issued is not increased by the inclusion of CO-EXHIBITORS. Additional passes are obtainable only against payment.

## 14. Advertising

Advertising of all kinds is allowed, however, only within the stand space rented by the EXHIBITOR for his own firm and only for products and/or services produced or distributed by him, insofar as these have been expressly listed in the admission document. The use of apparatus and equipment to achieve an increased advertising effect by optical and/or acoustic means requires the prior written consent of SIPL. Advertising outside the stand space rented by the EXHIBITOR is only possible as part of the advertising and sponsoring measures offered by SIPL. Advertising of a political nature is forbidden. SIPL shall be entitled to prohibit and remove advertising that does not comply with this clause at the expense of the EXHIBITOR.

#### 15. Photographs, drawings, films

SIPL may have photographs, drawings and films made of the EVENT, exhibits and exhibition constructions and stands, each for use in advertisement, publicity and press releases or for promotion purposes and the EXHIBITOR shall have no right to object in this regard. This also applies to photographs produced directly by the press or television or other media with the consent of SIPL, whether directly for the benefit of SIPL or not. For photographs of stands against payment, EXHIBITORS shall solely employ photographers with relevant permission authorised by SIPL. Only these service contractors may be commissioned before or after the official daily opening hours. Other service contractors are not admitted during these hours. EXHIBITORS are not permitted to produce photographs, drawings and films of the stands and exhibits of other EXHIBITORS.

#### 16. Direct selling

Direct selling is not allowed unless expressly permitted by the Exhibitor Manual, in which case objects for sale must be marked clearly with their prices. EXHIBITORS, on their own accord shall be responsible for ensuring that they obtain the necessary permits from the relevant trade and health authorities and comply with the Indian regulations in this regard.

#### 17.Cleaning

SIPL is responsible for general cleaning of the grounds and hall passages. Stand cleaning is the responsibility of EXHIBITORS and must be completed daily before the opening of the EVENT. EXHIBITORS have to use the service contractor engaged by SIPL for stand cleaning as per costs mentioned in the Exhibitor's Manual.

#### 18. Supervision

SIPL will arrange general supervision in the exhibition center. This shall not affect the liability provisions of clause 19. EXHIBITORS are strongly recommended to make their own arrangements for the security of their stands and exhibition items and to effectuate appropriate insurance cover. Valuable items which can be easily removed should be locked away out of the opening hours. Additional stand supervision is available at the EXHIBITOR's own expense by using the service contractor engaged by SIPL.

## 19. Liability, insurance, accident prevention

The EXHIBITOR is also solely responsible and liable for compliance with the GCP and SCP on behalf of persons employed and/or engaged by him at the EVENT. The principal EXHIBITOR is also liable for any debts and negligence of his CO-EXHIBITORS and their employees or assistants as well as for his own debts and negligence and those of his employee's or contractors. Referring to this both, the principal EXHIBITOR, shall be jointly and severally liable debtors of SIPL. The principal EXHIBITOR co-EXHIBITOR or joint EXHIBITOR is liable for any damage to persons or objects caused by himself, his employees, his representatives or his exhibits and equipment. The EXHIBITOR is obliged to fit the exhibited machinery and equipment with safety devices complying with the accident prevention rules of the appropriate professional associations. However, SIPL is entitled to prohibit the use of or operation of machinery and/or equipment at its discretion.

#### 20. Protection of industrial property rights

Protection of copyright or other patent rights of exhibits is the responsibility of the EXHIBITOR. The Exhibitor hereby warrants that listed exhibits shall not contravene the intellectual property rights of any third party. Also, if SIPL is subject to any litigation or penalty for any such violation, the EXHIBITOR shall be liable to indemnify SIPL for the legal fees and any penalty imposed.

#### 21. Site regulations, contraventions

EXHIBITORS agree to accept the site regulations during the EVENT in all parts of the exhibition center. The instructions of SIPL's employees, who possess official identity cards, must be complied with. Contraventions of the GCP and SCP- or instructions within the framework of the site regulations shall entitle SIPL, if such contraventions continue after warning, to immediate closure of the stand at the EXHIBITOR's own risk and expense and without claim to compensation.

#### 22. Place of fulfilment and jurisdiction

This contract shall be governed in accordance with prevailing laws of the Republic of India. Any dispute arising hereof shall be subject to the jurisdiction of courts located in New Delhi. However, SIPL is entitled to take legal proceedings against the applicant at the applicant's general place of jurisdiction.

#### 23. Data protection

Personal data are collected, processed, and used by SIPL and, if applicable, by service partners in accordance with the provisions of the Information and Technology Act, 2000 and other relevant data protection regulations in India for the purpose of providing support and information for customers and potential customers and for handling the services offered.

#### 24. Consent to the use of data

The EXHIBITOR consents to the storage, processing and use of his data transferred with the application form (company name, address, telephone/fax number and e-mail address) by SIPL and, if applicable, by service partners for events and information purposes (advertising). This consent may be cancelled by notifying SIPL at any time without incurring additional costs other than the usual transmission costs at the basic rates.

#### 25. Severability clause

If any provisions of these GCP are partially void or incomplete, this shall not affect the validity of the remaining provisions and the contract. In such cases, the parties agree to replace the void or missing provision by a provision that most closely relates to the business purpose intended by the parties.

## 26. Dispute Resolution

Any question or difference which may arise concerning the meaning or effect of this contract or concerning the rights and liabilities of the Parties hereunder or any matter arising out of or in connection with this contract shall be referred to an Arbitration tribunal comprising of 3 arbitrators. SIPL and the EXHIBITOR shall appoint one arbitrator each and the two appointed arbitrators shall mutually appoint a third presiding arbitrator.

The Arbitration proceedings shall be conducted in accordance with the Arbitration and Conciliation Act, 1996, as applicable and the place of arbitration shall be New Delhi. The language of proceedings shall be English.

#### 27. Entirety

GCP, SCP, the Exhibitor's Manual, the confirmation by SIPL and other instructions issued by SIPL from time to time shall together constitute one single agreement. However, the terms of SCP shall always have an over-riding affect.

